

Datamyne Trade Profiles provides web access to in-depth information about 500,000+ US and foreign companies active in global trade — including descriptive demographics, the most recent 12 months' trade activities, and contacts — along with tools to evaluate and engage these businesses.

Datamyne Trade Profiles Find, Click, Connect

Sources:

Datamyne Trade Profiles identifies the parties to US import trade by **D&B's D-U-N-S[®] Number,*** the key to comprehensive information about the companies' locations, management, corporate affiliations, sales, SICs, lines of business, and more.

Recent trade activities are based on **Datamyne US waterborne import and export trade data**, comprehensive commercial information gathered from bills of lading and manifests filed with US Customs authorities.

Business contacts and email addresses are offered through a partnership with Data.com.

Features:

Multifaceted information about companies in US import/export trade includes:

- Commercial background information from the D&B* database;
- 12-month summaries of total shipments, products, countries of trade, carriers, trading partners, ports and places of receipt;
- Detailed information about individual shipments;
- Resource links to D&B business reports and Data.com, as well as social media sites, including LinkedIn, Facebook and Twitter;
- The latest news headlines (where available); and
- User ratings and reviews (exclusively from Datamyne, these ratings and reviews are from qualified company trading partners).

A Trade Profile is returned for every US importer, US exporter, foreign supplier (shipper) or transportation provider matching the search criteria. Simply click on the Trade Profile icon next to the company's name to view its trade activity and business background information.



Flexible search options:

Use Simple Search to find companies by name, D&B D-U-N-S Number or product. Or use Advanced Search to fine-tune a search by:

- Company location, including zip code radius, state, county or congressional district, or by the port where cargos arrive or depart;
- Country of origin or destination, and/or place of receipt;
- Country of trade; and
- Product description, SIC, NAIC or Harmonized Tariff code.



Choice of views

Choose the Trade Profile view of a single location, whether it is a branch, division or HQ location — or see a consolidated view of the entirety of a company's trade.

Choice of downloads

Download a list of companies to Excel as a lead list. Print Trade Profiles as PDF files or save them to your Datamyne dashboard for fast retrieval.

Complete, current contact information

Details include executive contacts, phone and fax numbers, and company URLs. Retrieve email addresses via a direct link to Data.com by using an existing subscription, a credit card, or (coming soon) via your Datamyne subscription.

Value:

Transportation service providers use **Trade Profiles** to find new customers and evaluate their logistics needs. The ability to review shipment activity from individual locations all the way up through a consolidated company view enables them to:

- Identify companies that are using the competition;
- See customers' total shipments at all locations; and
- Map customers' shipment patterns by time of year and trade lane.

Banks use **Trade Profiles** to find and qualify prospects for their trade finance products.

Trade ministries use **Trade Profiles** to research commercial interests within their country markets.

Local and regional economic development agencies use **Trade Profiles** to identify opportunities to increase exports, incentivize new business creation, initiate publicprivate partnerships, and attract foreign direct investment.

Business people and entrepreneurs use Trade Profiles because they can skip the number crunching and go directly to the names and contacts of the companies that fit their profiles of new suppliers or prospective customers.

Example of a profile: Update this Company Profile Web Site DOLE FOOD COMPANY, INC. Add to My Saved Print this Profile stlake Village, CA 362-7300, USA TOTAL IMPORTS SUPPLIERS COMM CARR ***** PORT OF ARRIVA Average User Rating Company Profile: Dole Food Company, Inc Trade Style: Dole Food Location Hea View D&B Reports Address: 1 Dole Dr Westlake Village, CA 91362-7300, USA 💷 📍 DUNS 008965428 Stock Ticker DOLE (NYSE) Phone: (818) 879-6600 Fax: (818) 879-6600 URL: www.do Sales \$ 6,892,614,000.00 Volume (US\$): F Like on Facebook otal number 37,653 in View LinkedIn Profile usiness 1851 (162 years) Trading Imports & Exp Status: Line of Fruits and Tree Nuts, NEC, NSK SIC: 0179 **Total imports:** SUPPLIERS CARRIERS PLACE OF RECEIPT **Countries:** Oct12 Nov12 Dec12 Jan13 Feb13 Mar13 PROFILE TOTAL IMPORTS SUPPLIERS CAF PORT OF ARRIVAL PLACE OF RECEIPT Top Countries in Teus 28,743 16,210 11,914 11,495 3,929 3,916 1,995 153 126 126 Apr12 May12 Jun12 Jun12 Sep12 Sep12 Sep12 Dec12 Dec12 Dec12 Pee13 Hen13 Information is based on data from Apr 12' to Mar 13'.

Subscription information:

Datamyne Trade Profiles is available by 12-month subscription and provides unlimited web-based access to the most recent 12-month summaries (updated monthly) of company trade available on more than 500,000 companies in Datamyne's US maritime trade database.

Coming soon! Add email access, sourced from Data.com, to your Trade Profiles subscription.

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